

Before Debut:

Do Micro-Dermabrasion on one hand
Have guests fill out front of Profile Cards
Give them a ticket for door prize

WELCOME

INTRODUCTIONS

(tell us your name, tell us about you,
how you know Consultant, why you think she'll be great!)

HOW I MET _____

(why I know she'll be great!)

MY I STORY

(family, what you do, why you started, what you love about biz)

COLLECTION PREVIEW

(use Flip Chart or Beauty Book to talk about the products)

CLOSING WITH SETS

(use Flip Chart, ask the four questions on back of Profile Card)

POWERSTART GAME

(tell about her PS goal. Ask if she can borrow their face. Give ticket if "yes" and one for everyone they think they can have there. Keep going until she has all 30 lines filled on her PS Poster.

"Who can think of one more," if she needs more!

GIVE AWAY DOOR PRIZE

(I like empty compacts. They gotta fill 'em. Usually 1 compact for every 5-6 guests)

INDIVIDUAL CONSULTATIONS-BOOK POWERSTART

(even if it has to be tentative, she must have something penciled in for each guest that agreed to book. Have everyone sign her Poster for good luck!)

CLEAN-UP