

TEAM BUILDING LAYERING CHART

Use the chart below to track the different ways you layer your customers with service and team building information.
Remember, not all customers respond to the same approach.

NAME	TRIED PRODUCT	BEEN A HOSTESS	LISTENED TO LLG LINE	HAS A RECRUITING PACKET	ATTENDED TNL OR GUEST EVENT	IS A PREFERRED HOSTESS	GIVEN ANSWER
1							
2							
3							
4							
5							
6							
7							
8							
9							
10							
11							
12							
13							
14							
15							