

Start on Profit (3600 w/s = Emerald STAR) and STAY on Profit with 60-40 Split!

How Do I pay back \$4200??

If you hold 2 classes a week at average \$300, you have \$120 PROFIT from each class @ 40%. That's \$240 a week, \$960 a month. In 4 months, that is \$4200. In just 17 weeks, you can have your business on COMPLETE PROFIT.

If you hold 3 classes a week at that same average, that is \$360 profit each week.

You would be completely ON PROFIT in 12 weeks if you invested in an EMERALD STAR order.

If you hold 1 class a week at an average of \$300, you have \$120 profit at 40%. That is \$480 a month. In 8 months, you would have paid your investment to zero.

A \$3000 inventory could be paid down in 3 ½ months w/ 2 classes a week.

A \$2400 inventory could be paid down in 11 weeks w/ 2 classes a week.

An \$1800 inventory could be paid down in 2 mos (9 wks) w/ 2 classes a week.

KEY:

- Consistently holding the 1-3 classes a week
- 60-40 split
- Good Money Management and reinvestment

Consider:

- A class takes about 2 hours
- \$400-\$1000+ Business Debuts and SCC that are being held today!
- A POWER START (30 faces in 30 days!)
- Your Business Debut!
- Recruiting Commissions
- Recruiting Bonuses

SHE who has it can SELL IT! Mary Kay always said, "You can't sell from an empty wagon"!

Are you on the date book with 10+ Booked, Coached and Pre-profiled Skin Care Classes!

Are you working from a comprehensive list of people in your life who have SKIN!!!!

THE RATE YOU PAY YOURSELF FROM YOUR BUSINESS IS YOUR BUSINESS!

You are in business for yourself, not by yourself!!